

This worksheet should be completed only by those already in private practice. Bring the completed worksheet to the workshop with you. Your answers will not be used against you in anyway and will be kept confidential (unless you volunteer to share it with others).

	Question	Your Answer BEFORE Workshop	Answer AFTER Workshop
1	What are you thinking of naming your practice?		
2	Do you plan on having partners?		
3	How much money do you have for startup?		
4	How do you intend to generate new patients for your business?		
5	Where did your forms and documents come from?		
6	What type of equipment will you purchase or lease?		

7	What insurance plans dominate your region?		
8	Will you do your own billing or outsource it?		
9	How will you manage patient scheduling?		
10	How many employees will you have your first quarter? First year?		
12	Who will handle your bookkeeping?		
13	How many patients do you want to see per week?		
14	How much profit do you wish to make per month?		

What do you plan to charge for the following services?

Item	Your Charges \$
PT Evaluation	
PT Re-evaluation	
OT Evaluation	
OT Re-evaluation	
Therapeutic Exercises	
Neuromuscular Reeducation	
Aquatic Therapy	
Massage	
Ultrasound	
Manual Therapy	
Gait Training	
EMS – unattended	
Ice/Heat	

Item	Your Charges \$
Paraffin Bath	
Mechanical Traction	
Whirlpool	
Iontophoresis	
Diathermy	
Infrared Therapy	
Ultraviolet Therapy	
Therapeutic activities	
Group Therapeutic procedures	
Work Hardening	
Wound Care	
Acupuncture	
Lymphedema Therapy	
Finger splint**	